

Associate Business Development

Gampola, Borella, Jaffna, Kilinochchi, Vavuniya, Nugegoda, Wellawatte, Ampara, Polonnaruwa, Negombo, Awissawella, Ambalangoda, Kurunegala, Tissamaharamaya, Batticaloa, Kiribathgoda, Ampara, Kalutara, Anuradhapura, Kekirawa, Anuradhapura, Battaramulla, Mathugama, Maligawatta

Wanted the Best for the Best

Assetline Leasing Company Ltd, a specialized leasing company and a member of the David Pieris Group, is looking for young individuals with potential and ambition who can contribute to the Company's growth.



RESPONSIBILITIES

- Achieve individual monthly / quarterly / annual sales and marketing targets.
- Follow up and effectively collect any past dues.
- Prepare monthly sales and marketing plans.
- Organize and participate in promotional campaigns and business canvassing events.
- Visit all business partners regularly and ensure a healthy business relationship with suppliers, dealers, introducers, etc.
- Complete all credit files accurately within the stipulated time period.
- Follow up and finalize all inquiries on a timely basis.
- Make sure that all walk-in-clients are promptly attended to.

REQUIREMENTS

- Passed G.C.E. (A/L).
- Certification or training from a recognized institute relevant to this job scope.
- Minimum of 1 year's experience in sales and marketing.
- Previous experience in a similar capacity in a reputed organization preferably in the banking or finance industry will be an added advantage.
- High proficiency in Microsoft Office with strong aptitude for using computers.
- Excellent verbal and written communication skills in English and Sinhala or Tamil.

If you feel that you measure up to our expectations, apply in confidence by e-mail or post, within seven (07) days of this advertisement, providing contact details of two non-related referees and indicating the position applied for in the subject line or top left corner of the envelope.