



Pan Asia Bank, The Truly Sri Lankan bank, with a presence over twenty-five years in the Banking Industry is on an ambitious growth trajectory. Ranked in the 'Top 30 Corporates' by Business Today and crowned 'Best Green Bank Sri Lanka 2020' by Global Banking & Finance, we are on a mission to reach the pinnacle of the banking industry.

We are looking to handpick dynamic, results-oriented and highly motivated individuals who wish to join us in this exciting journey and make a positive contribution as a valued member of our growing organization."

Branch Manager - Wellawatte

Job Profile:

- Overall management and running the branch as a profit centre adhering to set norms/ operational guidelines
- Develop and execute, integrated sales relationship, deposit mobilization, credit strategies to align with the Area Business Plan and upgrade service quality
- Set KPIs for branch staff, constantly review progress and foster an environment in which branch staff work together to achieve set business goals
- Support portfolio growth by identifying cross-sell opportunities, guiding the team to deepen relationships and increase client acquisition and retention
- Ensure continues business growth by interacting with local business community and participating in society events/ functions

Candidate Prerequisites

- 10 years work experience in a Commercial Bank out of which 04 years serving as a Branch Manager with leadership exposure
- Full/ Part qualification in Banking
- Bachelors' Degree will be an added advantage
- Sound communication skills and a flair for public relations
- Exercise innovative leadership within a performance driven culture and possesses a "service oriented mindset"
- Hands on experience in lending and growing the loan book is a must
- Knowledge of both Retail and SME banking covering Consumer Banking Operations and Credit Evaluation with adequate exposure to Credit Administration

Remuneration

The successful candidates will be provided with an attractive remuneration package including fringe benefits, commensurate with industry standard and will be placed in an appropriate grade based on the level of competencies and experience.

Please forward your resume within 07 days of this advertisement, stating contact details of two non-related referees, to careers@pabcbank.com indicating the position applied for in the "Subject" line. Information forwarded by you shall be treated strictly confidential and referees shall be contacted with your consent.