



Nations Trust Bank, progressive, fast-growing and technologically-driven, where dynamism and vision combine the best practices, is alongside the front-runners in the industry. To maintain and uplift that momentum, we need young, talented and hard-working people with dynamism to take the Bank to its next level of development.

Deputy Manager – Corporate Banking

Job Profile

- Assist the Senior Manager-Corporate Banking as well as members of the team in managing the assigned corporate client portfolio and maximize the income generation
- Maintain a cordial business relationship with corporate clients in order to ensure efficient utilization of limits approved for each client
- Analyze credit proposals covering financial/ market/industrial/economic aspects and prepare reports for approval by the relevant credit approving authorities
- Carry out the annual reviews of facilities in the portfolio
- Ensure minimum / nil non-performing loans within the corporate business asset portfolio assigned to the team
- Ensure compliance and adherence of all lending transactions with the bank's credit policy and guidelines
- Facilitate cross-selling of Bank's products and services among corporate clients of the portfolio
- To either accompany the Manager or independently carry out stock inspections/property inspections of existing clients/prospective clients

Special Skills

- Skills in lending /Finance/Marketing/Sales
- Fair understanding of trade financing and treasury operations of the Bank
- Good interpersonal & communication skills

Experience & Qualifications

- Minimum 5-year experience in a Bank or Financial Institute with exposure to credit analytical skills
- Minimum part qualification in Banking (Completion of Certificate level of Banking Examination - CBF) or CIMA/CIM/ACCA (completion of the 2nd stage) Or completion of 2 years of a 3-year Degree Programme

Please login to <https://ntbrecruitment.peopleshr.com/> to apply

We will correspond only with the shortlisted applicants