

IMMEDIATE VACANCIES FOR THE POSTS OF

- Junior Sales Associate
- Senior Sales Associate
- Home Finance Advisor
- Business Development Executive (Deposit Mobilization, Priority Acquisition, Relationship Management)

The trendsetter in New World Banking, HNB is now in search of the most energetic, result-driven individuals to come on board their award-winning journey with many great rewards

THE JOB

Generate effective sales leads for HNB's dynamic portfolio of Housing Loans, Personal Loans, Leasing, Credit Cards & Salary Smart Savings Accounts.

REQUIREMENTS

- Passed G.C.E Advanced Level / G.C.E Ordinary Level Examinations.
- Full or partial professional qualification in marketing (CIM/SLIM) would be an added qualification.
- All-rounders with active participation in schools' sports activities will be given priority.
- Should possess minimum one-year experience in Sales in a Banking / Financial institution.
- Should demonstrate fluency in communication skills: both verbal and written English.
- Should portray outstanding interpersonal skills and be highly self-motivated, organized, efficient with an outgoing personality.
- Ownership of a motorcycle & possession of a valid riding license would be an added advantage. (Required only for Junior Sales Associates)

You must also master:

- The ability to work under pressure and meet relevant deadlines to achieve sales targets.
- The development and maintenance of long-term business relationships with high net worth individuals and corporate clients.
- The flexibility to visit customers & canvass business.

The selected candidate/s can look forward to an attractive package comprising of salary + incentives (with the prospect of earning over LKR 100,000 based on their performance) along with substantial career development opportunities.

The pinnacle of your professional path is within easy reach if you join the right organization; make this the ideal opportunity!

WALK-IN INTERVIEWS WOULD BE HELD AS FOLLOWS

· 10TH AUGUST 2018 : 8.30AM TO 3.30PM

INDATION: HNB TOWERS

LEVEL 22, NO 479 T.B. JAYAH MAWATHA, COLOMBO 10

PLEASE BRING A COPY OF YOUR CURRICULUM VITAE

Fitch Rating: AA-(lka)

