

# Vacancy

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SANASA Development Bank having taken proactive measurements to develop and execute a plan for future growth and sustainability in line with the banking sector and associated external changes in the horizon, is now poised for exponential growth supported by a diversified business platform and strategy. Bank is now seeking to strengthen the winning team to accelerate the transformation process and is looking for suitable candidate to join the team as Chief Manager - Co-operative Development.

## Chief Manager – Co-operative Development

*The incumbent will be expected to:*

- Setting-up a separate project unit in SDB to identify business opportunities in the co-operative sector
- Developing strategies to resolve barriers for business expansion
- Formulating strategies & operational plans to increase business with co-operative sector to reach anticipated targets developed for the segment
- Taking proactive leadership in implementing the strategies under the guidance of Head of Business, CEO and the Board Subcommittee on Co-operative Development
- Take leadership in implementing Agency Banking Subcommittee on Co-operative Development.
- Negotiating with business units of the bank to provide a comprehensive banking service to co-operative sector
- Work collaboratively with Apex organizations of SANASA and other Co-operative networks to improve business relationship
- Developing strategies to enhance the sector capabilities to expand business
- Working with the business team of the bank to develop new products & services for the co-operative sector

*Ideal candidate should meet following qualifications, experience and attributes:*

- University Degree in a discipline relevant to socio economic development (Examples: Development Economics, Sociology, Human geography, Regional Planning, Co-operative Development, Social Enterprise Development)
- Sound understanding about the financial market
- Strong interpersonal skills and ability to work effectively across organizational boundaries and in diverse social and organizational setups
- Expressed commitment to inclusive development and minimum of 10 years' experience in development, or development banking field
- Ability to differentiate private sector, public sector and co-operative sector
- Experienced in the co-operative sector development will be an added advantage
- Excellent communication skills

Selected candidate will be entitled to an attractive remuneration package together with other benefits in par with industry standards.

You may apply online via [www.sdb.lk](http://www.sdb.lk), by uploading your CV along with two non-related referees. Or mail your CV with two non-related referees to the following address within ten days, indicating the post applied on the top left hand corner of the envelop.

Head of HR,  
SANASA Development Bank PLC,  
Head Office, No 12, Edmonton Road,  
Kirulapone, Colombo 06.



SANASA Development Bank PLC is a licensed specialized bank, supervised by the Central Bank of Sri Lanka.  
Fitch Rating BB+ (stable), Reg No: P362PQ